

NEWSLETTER (ISSUE 1) JUNE 2011



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Extension for the final date for the qualifications

Agents need to actively commit themselves to the NQF Qualification by enrolling with an accredited and registered service provider by the end of 2011. The agent needs to get a letter confirming this commitment from iSeleSele Property Academy (IPA). IPA will accept enrolment from agents based on a deposit as per our normal debit order system. The deposit is currently R1000.00 per agent. **Please remember that you should renew your FFC by the 31st October 2011.** Do not wait for the 31st December 2011!

Delay in certification of agents

Waiting period for certificates

For more than 24 months, there has been a severe backlog at the Services SETA with respect to the issuing of certificates. This phenomenon is not unique to iSeleSele Property Academy, but to all providers, offering all qualifications, not just Real Estate.

This explanation has not alleviated the anxiety of some learners, who feel strongly that they need proof of their competence, both for themselves and acknowledgement of all their efforts, as well as, more importantly, proof for the EAAB that they have in fact achieved the qualification that the law insists they have.

In an attempt to find a solution, we at head office met with the EAAB to discuss this concern. The interim solution we have agreed upon, is that iSeleSele Property Academy will issue (competent) learners with certificates of completion. These certificates will only be printed once the data has been sent to Services SETA, and proof is available that the learner results have been sent. These certificates have in fact also been approved by Services SETA, and we are therefore well within our rights to issue them.

Whilst this certificate will be an acknowledgement of your achievement – and well worth framing in your office – the more important factor is that presentation of this certificate will be accepted by the EAAB for the sake of the issuing of the FFC's. We will still therefore continue in our efforts to ensure that we get these certificates, and will obviously let you know once we have received them.





The iSeleSele Property Academy Team in .
(from the left) Shirley Stamelman – COO (HQ)
Jacques Harmse – Business Dev. Manager (HQ)
Tracy Oschman – Workshop Coordinator (HQ)
Joan Harris – Administration Manager (HQ)
Adrie Barnard – Randburg
Werner Rossouw – Mpumalanga
Jill Corfield – KZN
Allan Bateman – East-Rand
Nantes Le Roux – Correspondence
Salma Le Roux – Western Cape
Debbie Regensberg – Western Cape

Combo Training Programme

The Combo!

Less time in the classroom!

Reduced rates!

We call it the Combo, as we have combined 3-4 months of training, practical exposure and self study with the RPL qualification, that also takes another 3-4 months thereafter. Thus 8 months in total.

We have realised that the full year Real Estate qualification at the current fee was not within the financial means of many new agents. We therefore decided to reduce the period of training without impacting on the standard of education, whilst reducing the fees as well.

This strategy has been welcomed by the industry. Contact our offices for dates and venues.

Accreditation and Registration

IPA is registered and accredited with all the relevant role players within the education and training sector. It is a legal requirement for any service provider who wants to function within the Real Estate environment, to be accredited by the Department of Education, Services Seta and the EAAB.

Should you need any additional information or clarity on issues pertaining to training and education within the Real Estate Industry, please do not hesitate to contact Jacques.

Professional Designation Exam (PDE)

Date extended to August 2011

Registration for the PDE is expected to be electronic only. The EAAB is gearing towards this being done on-line. The registration link is not yet live and agents will be informed accordingly.

- Online registration will be available on the EAAB Website.
- Agents will need to register online, pay the PDE fee and receive an exam number.
- The start date for the PDE has been diarised for August 2011.
- A month prior to this start date the EAAB will confirm exam dates and venues with the agents who have enrolled.
- The structure of the PDE still stays the same. It will consist of a closed book knowledge section and an open book case study section.
- Agents need to pass both sections in order to get the PDE certificate.



Gauteng Schedule

Date	NQF Level	Venue
02-Jun-11	Level 4	Witbank
03-Jun-11	Level 5	Witbank
07-Jun-11	Level 4	Kyalami / Norwood
08-Jun-11	Level 4	Northcliff
15-Jun-11	Level 5	Northcliff
15-Jun-11	Level 4	Centurion
17-Jun-11	Level 5	Centurion
22-Jun-11	Level 4	Northcliff
29-Jun-11	Level 5	Northcliff
06-Jul-11	Level 4	Northcliff
07-Jul-11	Level 5	Northcliff
20-Jul-11	Level 4	Northcliff
21-Jul-11	Level 5	Northcliff
03-Aug-11	Level 4	Northcliff
04-Aug-11	Level 5	Northcliff
17-Aug-11	Level 4	Northcliff
18-Aug-11	Level 5	Northcliff

Success Stories

Jawitz Properties

We embarked on the RPL process about 2 years ago and assessed a number of accredited training providers. We elected to partner with iSeleSele as they offered a site model which enabled us to be a bigger part of the RPL process than the other companies' offerings. To date we have successfully RPL'd almost 130 property consultants and we have been extremely happy working with iSeleSele as our training provider. We found them to be ethical, professional, and helpful at every turn. We will continue to use them to RPL the remainder of our consultants as well as a partner for our ongoing learnership requirements. **Eskel Jawitz.**



IPA National Contact Details

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Allan Bateman	082-460-6647/011453 8602	Gauteng East
Jill Corfield	083-324-3434/031 303 3735	KZN
Debbie Regensberg	083 270-2772/021532 2623	W/Cape - Pinelands
Werner Rossouw	082 488-6437	Mpumalanga
Adrie Barnard	084 081 3747	Eastern Cape

Please contact our head office should you have any enquiries regarding the qualifications. If you are based in the Gauteng area, we can meet with you and your agents to discuss the various options you have to achieve the necessary qualifications.

Jacques Harmse
Business Development Manager.



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